



## **Strategic Alliance Announcement between AerAdvise Company Limited and ABC International**

Press Release, SILC 2023, 2<sup>ND</sup> of November 2023

AerAdvise Company Limited and ABC International Srl are proudly announcing the formation of Strategic Alliance, which is marked by signing the Memorandum of Understanding this morning.

This Alliance is aimed to virtuously combine Part21J solutions and CAMO and Technical services into a wider scope of integrated and complex solutions offered to lessors and airlines in support of their aircraft transition. This partnership shall increase the ability of the two companies to deliver more added value to their customer base during this delicate asset management phase (an a/c transition).

AerAdvise Company Limited COO Mike Byrt commented, “This venture with ABC International is key towards reinforcement of our position on the market and providing more complex services to our customers. Adapting to our customers’ needs and realizing the synergies between our companies allows for sustainable growth of both entities while becoming leading technical solution provider on the market. We welcome the opportunity to partner with ABC International as one team.”

ABC International’s Head of Operations Ireland Alan Mangan commented, “The partnership between both our companies will bring a more agile and cost-effective solution to our valued customers whilst increasing employment in our Shannon office. The Strategic Alliance between AerAdvise Company Limited and ABC International Srl offers a multitude of benefits creating a powerhouse of aviation solutions for the leasing and airline industries through offering enhanced expertise and streamlined operations. With offices located in Dublin, Shannon and Naples, this alliance offers a global reach with immediate on the ground support to the market.”

Signing the Memorandum of Understanding is the first step on the trajectory of the cooperation between these two businesses. The unity and strength of two key providers to the Irish lessor community is undoubtedly a significant step to generate more jobs in the Shannon area, where both companies opened their offices in the past 12 months.

ABC International Srl is a provider of Design Services and cabin refurbishment solutions (EASA Part 21 J Certification) and AerAdvise Company Limited specializes in Technical Services and Regulated CAMO Management (Part CAMO Approval).

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